Laura J. Niles Foundation

The following is a list of questions and attachments you will need in order to complete our Grant Application and Report Forms.

**Please note that the online form does not allow you to save your progress or print the completed application.** All answers must be completed in one session for submission. You may find it helpful to use this outline to help prepare your responses and save time by cutting/pasting from word to the online form. All applications must be submitted through the Foundation’s website to be considered.

Applications are reviewed in the order they are received. The Foundation Board meets ten (10) times per year and will review up to thirty-five (35) applications per meeting.

**Please be sure that all uploads are in PDF form and are legible when printed on standard, portrait oriented, letter-size paper. Also, please make sure your organization name and file name appear in a footer on each uploaded document.**

**PART 1: Overview & Contact Information**

Organization Name
Short project title (project/program you are applying for funding for)
Requested Amount
Application History:
Are you a returning applicant?
   If yes – date of your most recent application, status of prior application
   If no - how did you learn about this Foundation?

General & Contact Information
   Organization’s Tax ID (EIN)
   Organization's Address - if awarded a grant this is where funds will be sent
   Contact Name & Title
   Contact Email & Direct-dial Phone

Is your organization currently rated by Charity Navigator? (TRADITIONAL STAR RATINGS ONLY)
   If yes – Upload: copy of the current Charity Navigator Report *see example at end of document
   If no – reasoning for Charity Navigator not rating your organization

**PART 2: Grant Report**
(this section is only applicable if your organization has previously received funding from this Foundation)

   Approval date of prior grant
   Period covered by this grant report
   Total grant period
   Short project title
   Grant amount
   Type of grant (general/operating, project/program support, challenge, capital/endowment)
   *If the prior grant was less than $10,000:*
   Provide a brief narrative describing the use of grant funds (3,000 character limit)
If the prior grant was $10,000 or above:
Uploads: human interest story, project expenses and income, accounting of grant dollars spent
(The following 5 questions have 1,500 character limits for each answer)
Describe achievements and setbacks; significant board and/or staff changes
Explain the effectiveness of activities measured against goals and what has been learned
Describe the plan for the future of this project including rationale for ongoing funding, expansion, replication or termination
From what other sources was this project funded during this time period, and at what level
Provide a brief narrative on variances from the original budget

PART 3: Proposal

Short Project Title
Is this a new program/project?
   If no – Date program/project started
Requested Amount
Total Project Budget
Upload: Detailed Project Budget
Focus and geographic emphasis of organization (500 character limit)
Project Description (3,000 character limit)
Has other funding been committed for this program/project?
   If yes - Describe indicating source(s) and amount(s) (150 character limit each description)
Is other funding being sought for this program/project?
   If yes - Describe below indicating source(s) and amount(s) (150 character limit each description)
   If no – Please explain why no other funding is being sought (300 character limit)

PART 4: Organization

Is your organization recognized as a charity pursuant to the US Internal Revenue Code?
Incorporation Date
Upload: copy of your organization's IRS Letter of Determination
Number of members on the Board of Directors
Number of Board meetings last year
Amount of operating budget for the current year
Upload: complete organization budget
# of full-time employees
# of part-time employees
# of volunteers
Please describe your fundraising activities (500 character limit)
Three (3) major areas of concentration (of your organization as a whole) and describe briefly the programs and activities being utilized to accomplish your objectives in each concentration (500 character limit for each)

Letter Concerning Tax Status - to be completed by Officer or Trustee. This tax letter is a confirmation that the tax status of your organization has not been revoked or changed. The letter is written out for you on the application and only needs to be “signed” in confirmation. (example on next page)
Dear Sirs:

The undersigned, [Title of Officer/Trustee] is [Name], of [Organization Name], Inc. (hereinafter referred to as the organization), which is applying for a grant from the Niles Foundation. In connection with such application, the undersigned certifies that the organization has received determinations from the Internal Revenue Service which have not expired or been revoked or terminated, that (I) it is an organization described in Code Section 501(c)(3) which is exempt from Federal income tax, and (II) either (1), (2) or (3) of code Section 509(a) or (ii) the organization is an exempt operating foundation as defined in Code Section 4940(d)(2).

Very truly yours,
International : Humanitarian Relief Supplies

MAP International

Medicine For The World

Score (out of 100) Rating

Overall Score & Rating 100.00 ★★★★★

Financial 100.00 ★★★★★

Accountability & Transparency 100.00 ★★★★★

This rating was published 11/01/2017 and includes data from FY2016, the most recent 990 received at that time.

Why isn't this based on more recent data?

Learn more about how we calculate the overall score and rating.

Financial Performance Metrics

<table>
<thead>
<tr>
<th>Description</th>
<th>Metric</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Expenses</td>
<td>99.3%</td>
</tr>
<tr>
<td>(Percent of the charity's total expenses spent on the programs and services it delivers)</td>
<td></td>
</tr>
<tr>
<td>Administrative Expenses</td>
<td>0.1%</td>
</tr>
<tr>
<td>Fundraising Expenses</td>
<td>0.5%</td>
</tr>
</tbody>
</table>
Fundraising Efficiency < $0.01
Working Capital Ratio (years) 0.51
Program Expenses Growth 13.8%
Liabilities to Assets 0.8%

All data for Financial Performance Metrics calculations was provided by MAP International on recent 990s filed with the IRS.

### Accountability & Transparency Performance Metrics

<table>
<thead>
<tr>
<th>Information Provided on the Form 990</th>
<th>✔</th>
</tr>
</thead>
<tbody>
<tr>
<td>Independent Voting Board Members</td>
<td>✔</td>
</tr>
<tr>
<td>No Material diversion of assets</td>
<td>✔</td>
</tr>
<tr>
<td>Audited financials prepared by independent accountant</td>
<td>✔</td>
</tr>
<tr>
<td>Does Not Provide Loan(s) to or Receive Loan(s) From related parties</td>
<td>✔</td>
</tr>
<tr>
<td>Documents Board Meeting Minutes</td>
<td>✔</td>
</tr>
<tr>
<td>Provided copy of Form 990 to organization's governing body in advance of filing</td>
<td>✔</td>
</tr>
<tr>
<td>Conflict of Interest Policy</td>
<td>✔</td>
</tr>
<tr>
<td>Whistleblower Policy</td>
<td>✔</td>
</tr>
<tr>
<td>Records Retention and Destruction Policy</td>
<td>✔</td>
</tr>
<tr>
<td>CEO listed with salary</td>
<td>✔</td>
</tr>
<tr>
<td>Process for determining CEO compensation</td>
<td>✔</td>
</tr>
<tr>
<td>Board Listed / Board Members Not Compensated</td>
<td>✔</td>
</tr>
</tbody>
</table>

Is the following information easily accessible on the charity’s website?

| Donor Privacy Policy | ✔ |
| Board Members Listed | ✔ |
| Audited Financials | ✔ |
| Form 990 | ✔ |
| Key staff listed | ✔ |

### Income Statement

(FYE 09/2016)
### Contributions

<table>
<thead>
<tr>
<th>Contribution Type</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions, Gifts &amp; Grants</td>
<td>$603,800,491</td>
</tr>
<tr>
<td>Federated Campaigns</td>
<td>$0</td>
</tr>
<tr>
<td>Membership Dues</td>
<td>$0</td>
</tr>
<tr>
<td>Fundraising Events</td>
<td>$0</td>
</tr>
<tr>
<td>Related Organizations</td>
<td>$0</td>
</tr>
<tr>
<td>Government Grants</td>
<td>$0</td>
</tr>
<tr>
<td><strong>Total Contributions</strong></td>
<td><strong>$603,800,491</strong></td>
</tr>
</tbody>
</table>

#### Program Service Revenue
- $2,346,522

#### Total Primary Revenue
- $606,147,013

#### Other Revenue
- $341,657

#### TOTAL REVENUE
- $606,488,670

### EXPENSES

<table>
<thead>
<tr>
<th>Expense Type</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Expenses</td>
<td>$516,116,423</td>
</tr>
<tr>
<td>Administrative Expenses</td>
<td>$543,549</td>
</tr>
<tr>
<td>Fundraising Expenses</td>
<td>$1,913,424</td>
</tr>
<tr>
<td><strong>TOTAL FUNCTIONAL EXPENSES</strong></td>
<td><strong>$518,573,396</strong></td>
</tr>
</tbody>
</table>

#### Payments to Affiliates
- $0

#### Excess (or Deficit) for the year
- $87,915,274

#### Net Assets
- $227,501,863

### Charts

#### Contributions Breakdown (FYE 09/2016)

- Contributions, Gifts & Grants: 100%
Mission

MAP International is a Christian organization providing life-changing medicines and health supplies to people in need.

In times of disaster, MAP provides immediate humanitarian assistance and relief aid including medicines and health supplies to those left homeless and without access to basic services.

Founded in 1954, MAP International is one of the nation's 100 largest non-profit organizations, serving 10 million people annually in more than 100 countries. To date, we have provided more than $6 billion in medicines and medical supplies globally.

MAP serves all people, regardless of religion, gender, race, nationality, or ethnic background.
## Charities Performing Similar Types of Work

### Highly Rated

<table>
<thead>
<tr>
<th>Charity Name &amp; State</th>
<th>Overall Score</th>
<th>Overall Rating</th>
</tr>
</thead>
<tbody>
<tr>
<td>MAP International (GA)</td>
<td>100.00</td>
<td>🟢🟢🟢🟢🟢</td>
</tr>
<tr>
<td>International Eye Foundation (MD)</td>
<td>91.90</td>
<td>🟢🟢🟢🟢🟢</td>
</tr>
<tr>
<td>International Relief Teams (CA)</td>
<td>94.90</td>
<td>🟢🟢🟢🟢🟢</td>
</tr>
<tr>
<td>Christian Blind Mission International (SC)</td>
<td>91.01</td>
<td>🟢🟢🟢🟢🟢</td>
</tr>
<tr>
<td>Project C.U.R.E. (CO)</td>
<td>91.92</td>
<td>🟢🟢🟢🟢🟢</td>
</tr>
</tbody>
</table>

Compare These Charities (Highly Rated)